Non-Family Successor Resources

We couldn't publish everything in Your Farm, Your Future. To dive deeper into key questions from the Non-Family Successor, use the links below. The links include educational videos, articles, and places to find succession planning experts. Links will open a new page.

Q1: What key pieces of information do you need to learn about this business before you feel confident about taking over the farm?

Who can help: Accountant, Creditor, Farm Succession Advisor

Learn More:

• 10 Questions to Ask Before Entering a Business Partnership

Q2: How are you already involved in the business?

Who can help: Farm Succession Advisor, Accountant, Creditor, Lawyer

Learn more:

- Using Legal Agreements
- Taking the Leap from Hobby and Part-time Farming to a Full-time Venture

Q3: What are your expectations of asset transfer or use, and when will this happen?

Who can help: Farm Succession Advisor, Lawyer, Accountant, Creditor

Learn more:

- FarmLINK
- New Hands, New Horizons: transitioning to non-family successors

Q4: What types of business structures are you considering for this transition?

Who can help: Farm Succession Advisor, Lawyer, Accountant

Learn more:

- What business structure is right for your farm when it comes to succession?
- FarmLINK

Q5: How often do you review current financial information about the farm?

Who can help: Accountant, Creditor, Professional Appraiser

Learn more:

Manage Your Farm Finances

Q6: What is your vision for the farm in 10 years and what do you want to be doing in the business at that point?

Who can help: Farm Succession Advisor

Learn more:

- <u>Downloadable Business Plan Tools</u>
- A Practical Guide to Writing your farm business plan

Q7: How do you intend to share responsibilities on your farm going forward?

Who can help: Farm Succession Advisor

Learn more:

- How to Write Farm Job Descriptions
- CRG Leadership Courses and Assessments
- The 6 Types of Working Genuis*

Q8: What does being a great farm manager mean to you?

Who can help: Farm Succession Advisor

Learn more:

- Skills training that can make you a better farmer
- National Farm Leadership Program Farm Management Canada
- Assessment Tool: Roles and Responsibilities

Q9: What would happen to the farm operations if someone were incapacitated?

Who can help: Lawyer

Learn more:

- Because I Love You List Loft32
- Farm Business Safeguard: The Role of a Prenup in Divorce Protection
- Alzheimer's and Related Dementias MSU Extension Estate Planning | Montana State University*

Q10: How do you and the outgoing generation communicate and make decisions?

Who can help: Farm Succession Advisor

Learn more:

- Free Planning Resources
- Transition Communications Training Course

Q11: When will the successor have full management authority over management decisions?

Who can help: Farm Succession Advisor, Lawyer

Learn more:

Agriculture Human Resources Toolkit

Q12: What is your current personal cost of living?

Who can help: Financial Planner

Learn more:

Cost of Living Calculator

Q13: What is your personal current financial position, including assets, debt, savings and credit score?

Who can help: Financial planner, Creditor, Accountant

Learn more:

• Financing and solutions for Young Farmers

Q14: What emotions come up for you when you think about the transition process - nervous, excited, uncertain, or something else?

Who can help: Counsellor/Registered Therapist

Learn more:

• Farmer Wellness Initiative

Q15: Do you and the outgoing generation farmer have wills and enduring power of attorney?

Who can help: Lawyer

Learn more:

• Will and Estate Pre-Planning Tool

Please note that the links in this document are up to date as of July 2025. If any links are broken, please contact ecdev@wellington.ca, so the document can be updated.

^{*}Please note that some of the information is specific to the United States.